



**MMG**  
GROUP

# Integrated Logistics Solutions with a Human Touch



Trusted Logistics Company  
in the Philippines



# THE MMG GROUP



**Family Owned Filipino  
Company - 2nd  
Generation**

**40**

**44 Years in Business**



**Started in Construction  
Supplies**



**As of 2020**

- 400+ employees
- 6B pesos Valuation
- 237m Net Profits
- 15% Growth net income annually



**Logistics, Real estate,  
Financing, Trading and  
Private Equity**



**EXP//DISE**  
WAREHOUSE MANAGEMENT SOLUTIONS INC.

**Logistics**



**Construction &  
Property  
Development**



**Financing**

# Construction and Property Development



90 Warehouses, (9 warehouse compounds), 30 Commercial Buildings



120,000 Square meters of Developed/Undeveloped Land



95 Construction Personnel

# Hercules Financing



Private, boutique financing company that specializes in providing loan and financing solutions to small to medium-sized businesses (SME)



2B in current portfolio



Fully Secured Loans - Commercial, Residential and Industrial Properties



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# CUSTOMS BROKERAGE



8 licensed brokers



Air and Sea Customs Clearing



Import and Export Customs  
Clearing



Application Processing



Tariff Consultation



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# FREIGHT FORWARDING



**International and Domestic Sea Freight Forwarding**



**Import & Export**

- Breakbulk/Project Cargo Handling
- Exhibition and Events Handling
- Packing and Crating
- Dangerous Cargo



**Consolidation/Deconsolidation**



**Door to door delivery**



**CAB accreditation**



**Worldwide Network**



# TRUCKING



All company owned



San Pedro Laguna (1 hectare)



GPS enabled



Harbour Center, Manila (1.5 hectares)



Supported by 30 fleet maintenance personnel



Towing Service and backup units



2 Depots



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# CONTAINER YARD SERVICES

LOCATION	TOTAL AREA	MAX TEU'S
CY1 - San Pedro, Laguna	1 hectare	600 TEUs
South Storage Solutions	5,000 sq. m.	50 40' containers

- For loaded/empty; dry/refer containers
- Fully operational with cranes of different tonnages.

# WAREHOUSE MANAGEMENT AND STORAGE

- Contract Logistics
- Warehouse Management
- System Base Inventory Management

## EXP//DISE

WAREHOUSE MANAGEMENT SOLUTIONS INC.

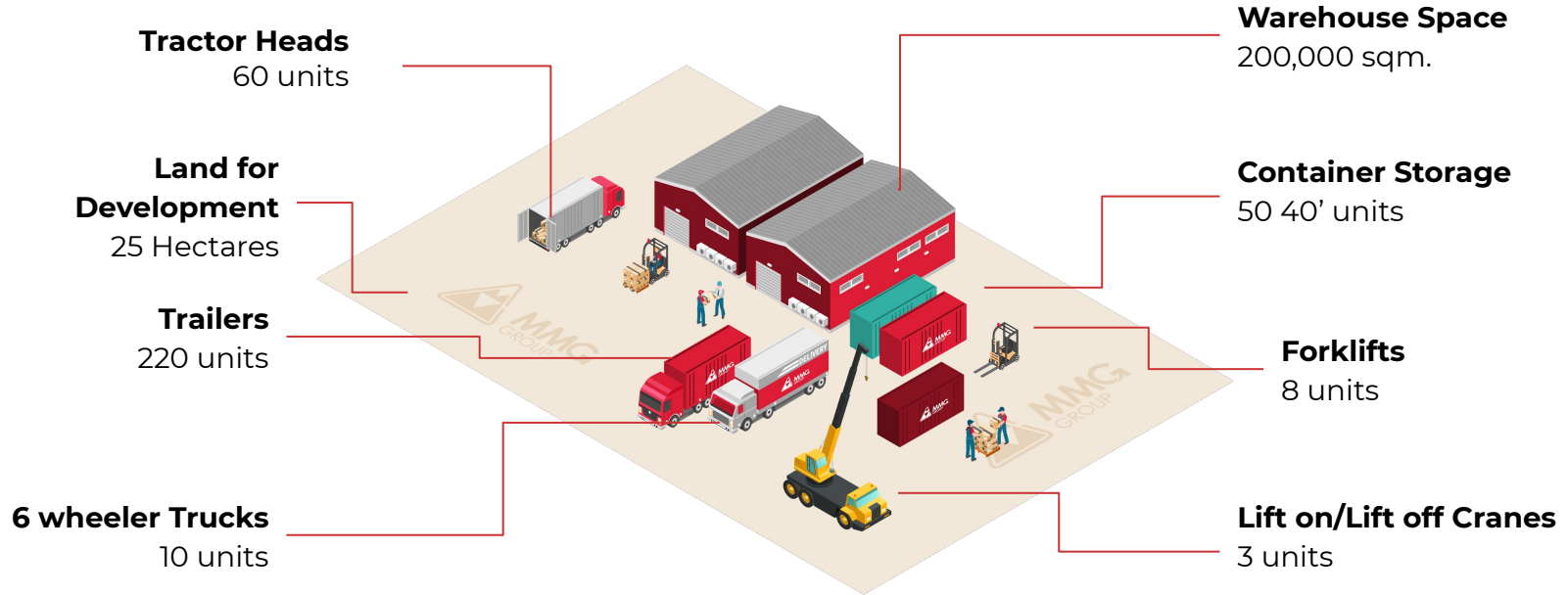


# ORDER FULFILLMENT

- Four Wall Arrangement
- Pick and Pack
- Value Added Services
- Nationwide Distribution



# INVENTORY



# SUPPORT FACILITIES



## **Trucking Depot**

San Pedro, Laguna – 10,000 sqm.



## **Cross Docking Facility**

Harbour Center Manila – 1 hectare



## **Company owned fuel stations**

6 depots



## **Container Yard Space**

8,000 sqm.



## **Fleet Maintenance Area**

1,500 sq. m.



## **Spare parts warehouse**

500 sq. m.



## **Towing Vehicles**

2 units



## **Employees**

500+



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# HUMAN RESOURCES

Import/Export Coordinators	10
Customs Representatives	12
Dispatchers/Checkers	12
Truck Drivers	65
Truck Helpers	100

Fleet Maintenance Personnel	30
Support Group	60
Property Management Group	10
Construction Personnel	80
Financing Group	8

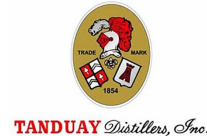
# CLIENTS



Phil Metal  
Philippines Corp.



TECHNOLUX



Sultan  
Kudarat  
Milling &  
Trading Inc.



The background features a collage of images related to logistics and human resources, overlaid with a red tint. The collage includes two large interlocking gears. The left gear contains images of a port with shipping containers and a truck. The right gear contains images of an airplane, a group of men in uniforms, a ship, and a group of four people (three men and one woman) in uniforms. The text 'Our Core Competencies' is prominently displayed in the center-left area.

# Our Core Competencies



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# INTEGRATED SERVICES

## Customs Brokerage/ Forwarding

## Trucking Fleet which includes

- Trailers
- Containers
- Delivery vans
- Forklifts
- Pallet-trucks
- Wood and Steel Pallets
- and other material handling equipment



**All Company  
Owned**

## Warehouses

- 100,000+ sq. m. available and ready for operation
- 6 hectares available space for future warehouses (under development)

## Container Yards

- 2 hectare San Pedro main CY
- 1 hectare Harbour Center Crossdocking Facility

# FLEET MAINTENANCE SYSTEMS



Preventive Maintenance System



30 mechanics/technicians



Spare parts warehouse



24 hour service for stalled equipment



Container, trailer and chassis repair facilities



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# CUSTOMER DRIVEN



## Business Partner Relationship

- invests in behalf of the client



## Always finding ways for clients to help in their cost savings



## Status Reports

- Daily and weekly reports
- Monthly summary and recommendation reports



## Lean decision Making



# LIQUID AND FINANCIALLY SOUND



No liabilities, LIQUID



Continually invest in behalf of our clients



Equipment and real estate purchases are all paid in cash



Suppliers are mostly in COD terms



Terms extended to clients - 15 days on advances, 30-60 days on services

# TECH AND INNOVATION DRIVEN



GPS equipped vehicles



Emphasis on continuous improvement of processes



Development of own monitoring system



Warehouse Management System (WMS)



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# TRAINING AND DEVELOPMENT



Periodic seminars on safety procedures for drivers and helpers



Inhouse training of helpers to drivers



Continued education for our maintenance personnel



Customs license reviews and seminars for customs personnel



Management Trainings

# OFFICES



**Head Office** (Trucking,  
Motorpool, CY, Support  
Service) San Pedro,  
Laguna



**Expedise Office** (3PL)  
Storage & Order  
Fulfillment  
San Pedro, Laguna



**Makati Office**  
(Customs Brokerage,  
Freight Forwarding)  
Legaspi Village, Makati



# MAIN CONTACTS



**SAN JUAN, ALVIN D.**  
Trucking Manager



**DIZON, THAMMY S.**  
Sales Manager



**MENDOZA, DANNY B.**



# MAIN CONTACTS



**LACANLALE, JUMILA**  
Forwarding Manager



**MIRANDA, REGINA JOYCE**  
Import Manager  
Brokerage Dept.



**TAPIADOR, ARNEL**  
Export Manager  
Brokerage Dept.



# DIRECTORS

**Marissa M.  
Gerodias**  
Chairwoman



**Jardine M.  
Gerodias**  
President



**Jillina G. Borja**  
Executive Vice  
President



**Jenise G. Diaz**  
VP Leasing and  
Property  
Management



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# VISION

We will be the next successful  
Family-run Business  
Conglomerate in the Philippines  
driven by the founding principles  
of **Respect, Family Spirit, Shared  
Success** and *Malasakit*.



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# Respect



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# Family Spirit



A photograph of five men of various ages standing together in a warehouse or industrial setting. They are all wearing dark blue t-shirts. The man on the far right has his hand on the shoulder of the man next to him. The background shows industrial equipment and a bright light source on the left.

# Shared Success



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# Thank You



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